

Optimizing Silicon Valley's Talent with Transfer Pricing Staffing Solutions

MGO brings strategic advantages, cost savings, and efficiency to Silicon Valley's software giants.

Background

In the fast-paced environment of Silicon Valley, a public software company faced a significant challenge: a shortage of skilled staff for its crucial daily transfer pricing (TP) operations. In response to this critical need, the company sought a reliable firm to provide not only services but a flexible staffing solution.

Approach

MGO crafted a bespoke staffing solution, dedicating a highly skilled professional to work exclusively on this engagement. This strategic move allowed the client to leverage MGO's experience as if it were an in-house resource — but without the financial and administrative burdens of employment (such as payroll taxes and benefits). The arrangement highlighted MGO's flexibility and commitment to providing value, offering the client a substantial cost benefit through competitive pricing.

Opportunity

The client needed an immediate and effective solution to maintain their transfer pricing operations without the overhead associated with full-time hires. They wanted quality, efficiency, and a team that could seamlessly integrate into their existing operations under the supervision of their director.

Value to Client

Over the course of a year, this arrangement not only met but exceeded the client's expectations, demonstrating MGO's capability to deliver specialized staffing solutions that align with the unique needs of high-tech companies in Silicon Valley. The engagement underscored the potential for cost savings and operational efficiencies through outsourcing, setting a precedent for how companies can address staffing shortages in specialized areas like transfer pricing. This solution also highlighted MGO's adeptness in managing and executing transfer pricing tasks for large enterprises with offshore operations.

Transfer Pricing and MGO:

MGO approaches outsourcing in a strategic way, emphasizing our team's readiness to provide tailored solutions to meet the evolving needs of businesses in Silicon Valley and beyond. As companies navigate the complexities of transfer pricing and seek operational efficiencies, MGO remains a trusted advisor, offering flexible staffing solutions to help you achieve your goals.